

Vertosoft - Contract # 01-165
Software Products and Services

Supplier	Supplier discount
Alation	2.18%
Alset Technologies	5.00%
Automation Anywhere	4.28%
Autura	3.00%
BeyondTrust	2.90%
Bizagi	3.00%
Blackline	3.00%
Chainbridge Technologies	5.00%
Claroty	3.00%
Cornerstone OnDemand	3.00%
Covalence	3.00%
DataRobot	2.27%
Devo	2-8.4%
Digital.ai	5.17%
Diligent	1.25-1.27%
EcoInterative	3.00%
Enveil	3.00%
Esper	5.00%
F.H. Black & Company	3.00%
Fleet Device Management	3.00%
FLUXX Labs	3.00%
Harness	3.00%
HCL	Range is 4.88-21.05% between product lines
iDocket	5.00%
Immersive Labs	5.00%
InvoiceCloud	Range is 16.67%-48.72%
LSL	Range is 14.77%-34.93%
MicroStrategy	3.00%
MyWorkDrive	5.00%
OpenGov	5.00%
OutSystems	3.73%
PublicInput	5.00%
Red Hat	Range is 2.27-19.88%
SOMA Global	5.00%
Spare	1.50%
StreamSets	10.00%
Swiftly	5.00%
ThirdLine	9.09%
Tricentis	9.09%
Trintech	3.73%
Udacity	10%, 13.33%, 18.6%
UKG	2.00%
vArmour	5.00%
Virtualitics	3.00%
Visual Lease	5.00%
Walacor	3.00%
Workiva	16.00%
Worldgate	3.00%
Zendesk	3.00%
Zimperium	2.27%