



REQUEST FOR CONTRACT UPDATE # 02

Pursuant to the terms of your awarded contract, all Contractors must notify and receive approval from Region 14 Education Service Center ("Region 14 ESC") when there is an update to the contract. No request will be officially approved without the prior written authorization from Region 14 ESC. Region 14 ESC reserves the right to accept or reject any request.

Via Inc (Via Seating) _____ (Contractor Name) hereby provides notice of the following update to Region 14 ESC contract number 07-128 for Furniture _____ (Contract Title) on this date 11/5/24.

Instructions:

Vendors must check all that may apply and provide supporting documentation. Be sure to sign the signature page with all required signatures, prior to submitting your update for approval.

This form is not intended for use if there is a change in operations, which may adversely affect members, i.e. assignment, bankruptcy, change of ownership, merger, etc.

Authorized Affiliates/Dealers/Distributors/Resellers

- Additions
- Deletions

Products/Services (check all that apply)

- Additions
- Deletions
- Modifications
- Pricing Update

Other Vendor may include other notes regarding the contract update here: (attach another page if necessary).

Via Inc is implementing a price increase Dec 1, 2024. We have provided documentation for the request.

Via Inc (Via Seating)

Vendor Name

Heather Arnold, Public Sector & Contracts Manager

Submitted By

Heather Arnold

Digitally signed by Heather Arnold
Date: 2024.11.05 10:03:20 -06'00'

11/5/24

Signature

Date

FOR USE BY Region 14 ESC ONLY:

Emily Jeffrey, Chief Financial Officer

DocuSigned by:

Emily Jeffrey, Region 14 ESC

Signature

11/5/2024 | 11:20 AM PST

Date



Region-14 ESC Education
Services Center Abilene
TX 79601

RE: Contract 07-128 Via Inc Price Increase

Via Inc has tried to minimize any increases to our customers. But with today's ever-changing market increases on supplies/shipping/and cost of labor; to only mention a few, we have had to increase our goods an average 3% on Indoor, and average 5% on outdoor, effective 12.1.2024.

Reasons for these increases are found in our supporting documentation that is attached with this letter. This data is from the PPI, which is found at <https://beta.bls.gov/dataQuery/search>.

Our new price list is online, and found at: <https://viaseating.com/professional-resources/pricing-tools/>

No Changes to any other terms or conditions, including discounting is being requested. We understand the price list is used for pricing only, and the terms and conditions of the contract will supersede any other terms listed in our current pricelist.

We would like to request this change to be implemented as soon as possible.

Please let us know if you have any questions.

A handwritten signature in blue ink that reads "Heather M Arnold".

Heather Arnold
Contracts Manager
Via Inc
harnold@viaseating.com
Ph: 812-686-8427



Dear Via Supporters

Date: October 15th, 2024

Re: 2024 Price Increase Notification

The intense pressure from dramatic increases in commodity, freight and labor costs continues to persist as we head into this final quarter.

Although we are constantly innovating to drive efficiencies and control costs with value stream manufacturing, effective supply chain management and new product development, we have no choice but to offset a portion of these increases with a price adjustment.

Effective December 1st, we will be implementing a:

- 3% (avg) price increase across our INDOOR Via Commercial Price List.
 - **NOTE:** RISE and Run II will not be impacted.
- 5% (avg) price increase on OUTDOOR Via Seating Price List.
 - **NOTE:** Freight will be included in the list pricing i.e. no more freight charge!

This letter serves as our Notice of price increase.

- SPEC IT (our online chair builder) will reflect this new pricing as of **November 1st**.
- All third-party pricing platforms (CET, Project Matrix, 2020) have all updates needed to update their platforms.

NOTE: SPEC IT on the Via Seating website will be the default for all quoting effective Nov 1st.

Via Seating continues to maintain 48 Hour Manufacturing time (our standard lead time) across all categories of seating, including soft seating!

Outdoor Seating continues on its standard lead time of fourteen (14) weeks.

If any of you have any questions, please don't hesitate to reach out to your Area Manager or Client Account Specialist (or myself) at any time.

Best regards,

Nora Fenlon – CCO Via Seating

email: nora@viaseating.com – Direct: 775-842-1339

Series ID	Year	Period	Label	Value	12-Month % Change
WPU122203	2022	M01	2022 Jan	269.167	8.1
WPU122203	2022	M02	2022 Feb	271.485	8.1
WPU122203	2022	M03	2022 Mar	282.645	11.6
WPU122203	2022	M04	2022 Apr	271.078	6.3
WPU122203	2022	M05	2022 May	274.506	7
WPU122203	2022	M06	2022 Jun	289.581	11.2
WPU122203	2022	M07	2022 Jul	286.365	10.3
WPU122203	2022	M08	2022 Aug	283.751	10.7
WPU122203	2022	M09	2022 Sep	292.285	13.2
WPU122203	2022	M10	2022 Oct	293.993	16.9
WPU122203	2022	M11	2022 Nov	310.75	21.6
WPU122203	2022	M12	2022 Dec	315.005	24.6
WPU122203	2023	M01	2023 Jan	314.427	16.8
WPU122203	2023	M02	2023 Feb	315.635	16.3
WPU122203	2023	M03	2023 Mar	315.589	11.7
WPU122203	2023	M04	2023 Apr	308.229	13.7
WPU122203	2023	M05	2023 May	311.944	13.6
WPU122203	2023	M06	2023 Jun	311.843	7.7
WPU122203	2023	M07	2023 Jul	311.77	8.9
WPU122203	2023	M08	2023 Aug	310.069	9.3
WPU122203	2023	M09	2023 Sep	309.608	5.9
WPU122203	2023	M10	2023 Oct	310.44	5.6
WPU122203	2023	M11	2023 Nov	308.785	-0.6
WPU122203	2023	M12	2023 Dec	308.922	-1.9
WPU122203	2024	M01	2024 Jan	311.522	-0.9
WPU122203	2024	M02	2024 Feb	317.768	0.7
WPU122203	2024	M03	2024 Mar	316.909	0.4
WPU122203	2024	M04	2024 Apr	319.35	3.6
WPU122203	2024	M05	2024 May	319.666	2.5
WPU122203	2024	M06	2024 Jun	317.36	1.8
WPU122203	2024	M07	2024 Jul	319.611	2.5
WPU122203	2024	M08	2024 Aug	319.233	3
WPU122203	2024	M09	2024 Sep	319.344	3.1

Series ID	Year	Period	Label	Value	12-Month % Change
WPU1021	2022	M01	2022 Jan	563.162	18.1
WPU1021	2022	M02	2022 Feb	562.512	18.5
WPU1021	2022	M03	2022 Mar	598.191	26.6
WPU1021	2022	M04	2022 Apr	596.047	21.1
WPU1021	2022	M05	2022 May	574.139	6.1
WPU1021	2022	M06	2022 Jun	564.826	8
WPU1021	2022	M07	2022 Jul	510.392	-2.1
WPU1021	2022	M08	2022 Aug	529.145	0.9
WPU1021	2022	M09	2022 Sep	516.771	-7.4
WPU1021	2022	M10	2022 Oct	488.946	-6.4
WPU1021	2022	M11	2022 Nov	514.391	-4.9
WPU1021	2022	M12	2022 Dec	511.554	-2.1
WPU1021	2023	M01	2023 Jan	566.936	0.7
WPU1021	2023	M02	2023 Feb	538.419	-4.3
WPU1021	2023	M03	2023 Mar	559.733	-6.4
WPU1021	2023	M04	2023 Apr	563.295	-5.5
WPU1021	2023	M05	2023 May	556.649	-3
WPU1021	2023	M06	2023 Jun	545.638	-3.4
WPU1021	2023	M07	2023 Jul	522.674	2.4
WPU1021	2023	M08	2023 Aug	506.756	-4.2
WPU1021	2023	M09	2023 Sep	509.339	-1.4
WPU1021	2023	M10	2023 Oct	518.539	6.1
WPU1021	2023	M11	2023 Nov	528.864	2.8
WPU1021	2023	M12	2023 Dec	534.075	4.4
WPU1021	2024	M01	2024 Jan	528.855	-6.7
WPU1021	2024	M02	2024 Feb	523.714	-2.7
WPU1021	2024	M03	2024 Mar	541.537	-3.3
WPU1021	2024	M04	2024 Apr	558.232	-0.9
WPU1021	2024	M05	2024 May	570.625	2.5
WPU1021	2024	M06	2024 Jun	554.165	1.6
WPU1021	2024	M07	2024 Jul	566.153	8.3
WPU1021	2024	M08	2024 Aug	554.94	9.5
WPU1021	2024	M09	2024 Sep	578.308	13.5

Series ID	Year	Period	Label	Value	12-Month % Change
PCU33721.	2022	M01	2022 Jan	356.661	8.8
PCU33721.	2022	M02	2022 Feb	359.177	8.6
PCU33721.	2022	M03	2022 Mar	370.079	10.9
PCU33721.	2022	M04	2022 Apr	357.511	6.8
PCU33721.	2022	M05	2022 May	366.606	8.2
PCU33721.	2022	M06	2022 Jun	383.494	12.3
PCU33721.	2022	M07	2022 Jul	380.931	11.7
PCU33721.	2022	M08	2022 Aug	381.723	12
PCU33721.	2022	M09	2022 Sep	387.266	13.4
PCU33721.	2022	M10	2022 Oct	389.261	15.5
PCU33721.	2022	M11	2022 Nov	406.474	19
PCU33721.	2022	M12	2022 Dec	410.741	20.4
PCU33721.	2023	M01	2023 Jan	411.423	15.4
PCU33721.	2023	M02	2023 Feb	412.704	14.9
PCU33721.	2023	M03	2023 Mar	413.865	11.8
PCU33721.	2023	M04	2023 Apr	403.193	12.8
PCU33721.	2023	M05	2023 May	412.941	12.6
PCU33721.	2023	M06	2023 Jun	413.338	7.8
PCU33721.	2023	M07	2023 Jul	414.639	8.8
PCU33721.	2023	M08	2023 Aug	413.17	8.2
PCU33721.	2023	M09	2023 Sep	412.039	6.4
PCU33721.	2023	M10	2023 Oct	412.44	6
PCU33721.	2023	M11	2023 Nov	410.541	1
PCU33721.	2023	M12	2023 Dec	408.9	-0.4
PCU33721.	2024	M01	2024 Jan	411.965	0.1
PCU33721.	2024	M02	2024 Feb	422.032	2.3
PCU33721.	2024	M03	2024 Mar	420.626	1.6
PCU33721.	2024	M04	2024 Apr	421.794	4.6
PCU33721.	2024	M05	2024 May	420.907	1.9
PCU33721.	2024	M06	2024 Jun	420.077	1.6
PCU33721.	2024	M07	2024 Jul	423.049	2
PCU33721.	2024	M08	2024 Aug	423.02	2.4
PCU33721.	2024	M09	2024 Sep	424.014	2.9

Series ID	Year	Period	Label	Value	12-Month % Change
WPU07290	2022	M01	2022 Jan	207.923	15.5
WPU07290	2022	M02	2022 Feb	208.736	14.9
WPU07290	2022	M03	2022 Mar	210.537	15.6
WPU07290	2022	M04	2022 Apr	210.595	14.1
WPU07290	2022	M05	2022 May	215.346	15.2
WPU07290	2022	M06	2022 Jun	219.889	14.9
WPU07290	2022	M07	2022 Jul	220.911	14.8
WPU07290	2022	M08	2022 Aug	223.184	15.6
WPU07290	2022	M09	2022 Sep	225.047	16.3
WPU07290	2022	M10	2022 Oct	225.069	14.9
WPU07290	2022	M11	2022 Nov	225.087	14.9
WPU07290	2022	M12	2022 Dec	227.575	15.2
WPU07290	2023	M01	2023 Jan	235.465	13.2
WPU07290	2023	M02	2023 Feb	240.633	15.3
WPU07290	2023	M03	2023 Mar	242.832	15.3
WPU07290	2023	M04	2023 Apr	243.024	15.4
WPU07290	2023	M05	2023 May	244.158	13.4
WPU07290	2023	M06	2023 Jun	244.075	11
WPU07290	2023	M07	2023 Jul	245.472	11.1
WPU07290	2023	M08	2023 Aug	245.472	10
WPU07290	2023	M09	2023 Sep	245.652	9.2
WPU07290	2023	M10	2023 Oct	245.652	9.1
WPU07290	2023	M11	2023 Nov	245.651	9.1
WPU07290	2023	M12	2023 Dec	247.043	8.6
WPU07290	2024	M01	2024 Jan	246.737	4.8
WPU07290	2024	M02	2024 Feb	248.925	3.4
WPU07290	2024	M03	2024 Mar	248.555	2.4
WPU07290	2024	M04	2024 Apr	252.516	3.9
WPU07290	2024	M05	2024 May	254.759	4.3
WPU07290	2024	M06	2024 Jun	256.672	5.2
WPU07290	2024	M07	2024 Jul	259.703	5.8
WPU07290	2024	M08	2024 Aug	261.068	6.4
WPU07290	2024	M09	2024 Sep	261.067	6.3