



CONTRACT MODIFICATION

MODIFICATION # 14

ISSUE DATE: March 05, 2025

REFERENCE: Title: Educational, Classroom, Miscellaneous Support Furniture and Related Products and Services
Contract #: R-TC-18004
Contractor: Virco, Inc.
Period of Contract: November 1, 2017 through December 31, 2026
Modification Effective Date: February 03, 2025

Modify the above referenced contract as follows:

Change to Contract Number R-TC-18004, section 2, CONTRACT DOCUMENTS; sub-section 2.2, Memorandum of Negotiations, dated November 1, 2017, item b., the Contractor's Proposal, dated August 14, 2017, tabbed section number 3, Proposal & Organization Profile, by replacing Page 2, *Named Partners and Catalog Partners List* with attached Vendor Partner Request, dated February 03, 2025.

All future changes to the *Named Partners and Catalog Partners List* will be issued by formal Contract Modification.

Except for the changes provided herein, all other terms and conditions of this contract remain unchanged and in full force and effect.

Brian M. Hall, VCO, VCA

Coordinator, Procurement

Attachments: Vendor Partner Request, February 03, 2025

It is mutually agreed that the contract shall be modified, and all terms and conditions in the original contract shall remain the same.

VIRCO, INC.

Signature

Patricia L. Quinones, Chief Administrative Officer

Print Name and Title

March 6, 2025

Date

pattyquinones@virco.com

Email

501-329-2901, ext. 1480

Phone

PRINCE WILLIAM COUNTY PUBLIC SCHOOLS:

Signature

Colleen Keener, NIGP-CPP, CPPB, CPCP, VCO, VCA

Supervisor of Purchasing

Mar 7, 2025

Date

PRINCE WILLIAM COUNTY PUBLIC SCHOOLS
RFP #: R-TC-18004

The following vendors and manufacturers are included in our proposal. The Named Partners will be identified in Virco's proposal, by category, and will include discounts and list prices. The Catalog Partners are companies that Virco uses to supplement our product offering in our catalog and retail prices list. These partner products carry a Virco model number and Virco list prices.

Named Partners

Tesco Learning Env.
Carpets for Kids
Diversified Woodcrafts
ERG International
Fluid Concepts
Ghent Manufacturing
Greene Manufacturing
High Point Furniture
Interior Concepts
Interstuhl
Plymold Furnishings
Republic Storage
RFM Preferred Seating
Right Angle
Russwood Library
Ultra-Play Systems, Inc.
Wood Designs
Startranet Exhibits
Wenger
DeskMakers
Indiana Furniture
Vintage Leather Co.

Catalog Partners

American Art Clay Co.
Angeles Group
Annin Flags
Athletic Connection
AWT World Trade, Inc.
Brown Sales
Bulman Products
Children's' Factory, Inc.
Copernicus Education
Durham Mfg. Company
Fire King International
Gressco LTD
Group LaCasse LLC
H Wilson Company
Hann Manufacturing
Infinity Instruments
Interstuhl
Lyon Workplace Products
Magnuson Group
Manta Ray, Inc.
Pelstar LLC
Skutt Ceramic Products
Springer Products
United Stationer Supply
Walker-McGuire

Date: February 03, 2025



February 3, 2025

Mr. Brian Hall
Prince William County Public Schools
14715 Bristow Road
Manassas, VA 20112

RE: Vendor Partner Request

Dear Brian,

Please accept this letter as Virco's official request to add Vintage Leather Company to our contract #R-TC-18004. Vintage Leather is a leading manufacturer of soft seating furniture and will be added to Category 4.1.12 – Soft Seating Furniture.

Vintage Leather has been a prominent manufacturer in the leather and soft seating industry since 2004. The growth of our PlanSCAPE project management program is beginning to push the capacity and capabilities of our current partners; moreover, Vintage provides soft seating to our critical Pre-K through grade sixth grade segment of the market.

Included with this request is the tiered discounts, as well as the updated the vendor list including Vintage Leather as a named vendor partner.

I hope you find this request acceptable, and we look forward to hearing your response.

Sincerely,

A handwritten signature in black ink, appearing to read 'Brian True'.

Brian True
Vice President of Sales
National Sales Group





Mod 14_R-TC-18004 Virco Inc1

Final Audit Report

2025-03-07

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By:	Brian Hall (HallBM@pwcs.edu)
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