



The Leader in Type 2 Diabetes Reversal

Virta reduces A1c below diabetic threshold while safely eliminating costly medications.

350+ customers trust Virta to deliver:

94%

T2D patients reduce or eliminate insulin after 1 year¹

Unmatched Clinical Outcomes

10 peer-reviewed papers

\$503 PPM

T2D cost savings over 2 years²

Significant Financial Savings

2:1 ROI in 24 months²

71%

retention at year 1³

An Engaging Patient Experience

72 NPS⁴ + patients interact with their health coach nearly every day in the first year⁵



The difference between Diabetes **Reversal** and Diabetes Management

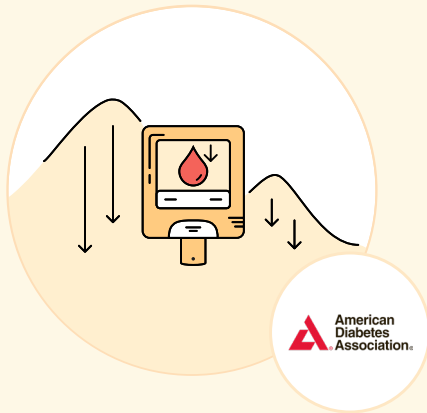
	Standard Care ¹ One Year Completers	Diabetes Management	Diabetes Reversal ¹ One Year Completers
A1c	↑ 0.2	↓ 0.6 ⁶ One year completers	↓ 1.3
Rx	↑ 7%	↑ 3% ⁷ Increase in medication utilization	↓ 59%
Weight Loss	↓ 0 lbs	↓ 1 lbs ⁸ 12 week completers	↓ 31 lbs

Working With



How Virta Works

Nutritional therapy reduces blood sugar and dependence on diabetes medications



Virta's research cited in the ADA's Standards of Care, supporting low carb nutrition as a first line therapy for type 2 diabetes

Continuous remote care provides care when and where you need it



Medical care from a provider-led team



1:1 health coaching via the Virta app



Smartphone app for tracking ketones, glucose, and weight



Diabetes testing supplies like meters and strips, delivered right to your door!

Working with Virta is Easy

THREE PERFORMANCE GUARANTEES



A1c Target
1.0 Reduction



Weight Target
5% Weight Loss



Diabetes Rx Target
40% Cost Reduction

WHAT YOU DON'T PAY FOR



Implementation



Non-participants



Engagement



Launch anytime, including off-cycle



Bill through claims or invoicing



No additional implementation work needed



Virta handles all patient marketing and onboarding

1. Hallberg SJ et al. *Diabetes Theo.* 2018; 9(2): 583-612. *Outcomes among one year completers. The Virta treatment's reversal target is defined as achieving HbA1c <6.5% without the use of diabetes medications, or only metformin.*
2. *Virta Health, Analysis of Type 2 Diabetes Reversal Cost Savings, Sept 2021 (Virta); Trended 2.5 years using 7.0% for Medical and Rx*
3. *Virta Registry Data, Cumulative 1-year retention rates for all commercial patients, 2021*
4. *Virta Health Registry for Remote Care of Chronic Conditions: 90-day Net Promoter Score among real-world patients for enterprise patients with type 2 diabetes as of 1/6/23. Overall enterprise patient NPS = 71.*
5. *Virta internal data reflecting average number of messages sent between coaches and patients for the 1st year of treatment, as of January 2023.*
6. Bollyky JB et al. *JMIR Diabetes.* 2019; 4, e14799 (*Outcomes among one year completers (44% retention in Livongo).*)
7. *Diabetes-related prescription utilization according to five-client, two-year DiD analysis (slide 34). Livongo presentation at EBPA 2018. https://www.ebpa.org/resources/presentations/2018/Livongo_EBPA_20SEP2018.pdf*
8. Bollyky JB et al. *J Diabetes Res.* 2018; 3961730. (*Outcomes at 12 weeks for Livongo + scale group.*)