

OMNIA[®]

PARTNERS



INTERPRETATION AND TRANSLATION SERVICES AND RELATED SOLUTIONS Executive Summary

Lead Agency: REGION 4 ESC

Solicitation: RFP 21-06

RFP Issued: July 7, 2021

Pre-Proposal Date: July 20, 2021

Response Due Date: August 31, 2021

Proposals Received: #22

Awarded to: Webbco Enterprises, L.L.C. dba Visual Communications Services – Contract #210611

The Board of Directors of Region 4 Education Service Center (ESC) issued RFP 21-06 on July 7, 2021, to establish a national cooperative contract for Interpretation and Translation Services and Related Solutions.

The solicitation included cooperative purchasing language in Sections I. Scope of Work:

NATIONAL CONTRACT:

Region 4 ESC, as the Principal Procurement Agency, defined in APPENDIX D, has partnered with OMNIA Partners, Public Sector (“OMNIA Partners”) to make the resultant contract (also known as the “Master Agreement” in materials distributed by OMNIA Partners) from this solicitation available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit (“Public Agencies”), through OMNIA Partners’ cooperative purchasing program. Region 4 ESC is acting as the contracting agency for any other Public Agency that elects to utilize the resulting Master Agreement. Use of the Master Agreement by any Public Agency is preceded by their registration with OMNIA Partners (a “Participating Public Agency”) and by using the Master Agreement, any such Participating Public Agency agrees that it is registered with OMNIA Partners, whether pursuant to the terms of a Master Intergovernmental Cooperative Purchasing Agreement, a form of which is attached hereto on APPENDIX D, or as otherwise agreed to. APPENDIX D contains additional information about OMNIA Partners and the cooperative purchasing program.

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- Region 4 ESC website
- OMNIA Partners website
- USA Today, nationwide
- Arizona Business Gazette, AZ
- San Bernardino Sun, CA
- Honolulu Star-Advertiser, HI
- The Advocate – New Orleans, LA
- New Jersey Herald, NJ
- Times Union, NY
- Daily Journal of Commerce, OR
- The State, SC
- Houston Community Newspapers, Cy Creek Mirror, TX
- Deseret News, UT
- Richmond Times, VA
- Seattle Daily Journal of Commerce, WA
- Helena Independent Record, MT
- Kennebec ME Journal

- The Herald-News, IL
- Las Vegas Sun, NV

On August 31, 2021 proposals were received from the following offerors:

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| <ul style="list-style-type: none"> • Ad Astra, Inc. • Elahi Enterprises Inc, dba Akorbi • Amplexor, Inc. • Bromberg & Associates, LLC • Effectiff LLC • GLOBO Language Solutions, LLC • Homeland Language Services • Idea Language Services, LLC (dba Idea Translations) • Interpreters Unlimited, Inc. • ITC Translations USA, Inc • Language Line Services, Inc. • Lionbridge Global Solutions II, Inc. | <ul style="list-style-type: none"> • Language Resource Center, INC • Daniel Shamebo Sabore. DBA, Language Translation Services • MasterWord Services, Inc. • PGLS, LLC • Telelanguage, Inc. • TransPerfect Translations International, Inc. • GlobalVision International, Inc. A Division of Summa Linguae Technologie • United Language Group, Inc. • Webbco Enterprises, L.L.C. dba Visual Communication Services • WorldWide Interpreters, Inc |
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The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee elected to proceed with contract offerings effective date of January 1, 2022 to:

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| <ul style="list-style-type: none"> • Amplexor, Inc. • GLOBO Language Solutions, LLC • Homeland Language Services • ITC Translations USA, Inc • Language Line Services, Inc. • Lionbridge Global Solutions II, Inc. • Language Resource Center, INC | <ul style="list-style-type: none"> • MasterWord Services, Inc. • GlobalVision International, Inc. A Division of Summa Linguae Technologies • United Language Group, Inc. • Webbco Enterprises, L.L.C. dba Visual Communication Services • WorldWide Interpreters, Inc |
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Contract Includes:

- Support onsite services in sign language interpretation, language interpretation, over-the-phone, remote translator, OTP services, written translation, and real-time captioning services (CART)
- Offers consulting, mentoring and professional development training
- Language access 24/7/365

Term:

Initial three (3) year agreement effective January 1, 2022 through December 31, 2024 with the option to renew for two (2) additional one-year periods through December 31, 2026.

Pricing/Discount: Contact OMNIA Partners/Webbco Enterprises, L.L.C. dba Visual Communication Services for more details.

OMNIA Partners Web Landing Page: [Webbco Enterprises LLC dba Visual Communication Services Cooperative Contract | Contract Documentation \(omniapartners.com\)](#)