



# Comprehensive K-12 Education Solutions

We build, connect, power and protect the world.



Ingenuity delivered.

**Ingenuity delivered.**

# Education Facility Solutions

Ensuring that everyone on a K-12 campus is safe and has the resources and access needed for success is a complex and nuanced challenge. The right technology solutions can support a more connected campus for improved student outcomes and operations. We address the foundations of campus interoperability that can provide agility for budgets, scalability for demand and flexibility for technology choices. This approach addresses the five key technology areas and integrates innovative solutions to meet your assessment and deployment needs.

## 1. Security and Safety

K-12 education facilities contain complex areas that require special attention and integration into an overall risk management strategy. Wesco is an active member of The American Society for Industrial Security (ASIS), a global community of security professionals with a goal to protect people, property and information. In addition, we are a Partner Alliance for Safer Schools (PASS) corporate partner, PASS offers information on best practices for securing school facilities vetted by experts in the education, public safety and industry sectors. Our security experts can help you navigate the PASS safety and security guidelines to implement a tiered approach to secure and enhance your school environment based on your needs. Defense in Depth (5D) is a strategic approach utilized in a number of mission-critical environments. Understanding and employing this approach on your campus allows you to respond to each stage of a threat. It is important to:

**Deter:** To prevent an event from occurring

**Delay:** To slow, contain and isolate the threat

**Detect:** To quickly identify a threat

**Defend:** To allow for an active response

**Deny:** To refuse access for unauthorized personnel



## 2. Network Performance

A high-performance structured cabling system plays an essential role in operating a modern campus environment, including new learning models, wireless connectivity and increased bandwidth requirements.

## 3. Student Performance

Adequate bandwidth and wireless coverage is needed to support the new ways people consume information, mobile device dependency and innovative learning environments.

## 4. Space Utilization

There is an increased demand for multipurpose areas that can be configured for different activities and controlled for comfort, safety and efficiency. Flexible facilities enhance the productivity of students as well as faculty and staff.

## 5. IoT Enablement

Enabling the Internet of Things on campus allows you to analyze your environment and make real-time adjustments to improve productivity and efficiency.

**Our customers include:** Public and private institutions at the primary, secondary and higher education levels.

**Wesco can provide solutions anywhere on your campus:**

- School exterior
- Building entrances
- Administration offices
- Information technology offices
- Hallways
- Classrooms
- Common areas (athletic facilities, libraries, cafeterias, etc.)

For more information on the education environment go to [Wesco.com/education](https://Wesco.com/education).



# Contract Vehicle

Cooperative contracts are agreements between the government and businesses, created to lower the costs of procuring goods or services that multiple entities commonly need.

## OMNIA Partners Cooperative Contract

OMNIA Partners, Public Sector, is the nation's largest and most experienced cooperative purchasing organization dedicated to public sector procurement. Scope includes MRO supplies, cabling, network products and solutions, and security system services.



Contract #: R192008

### Benefits:

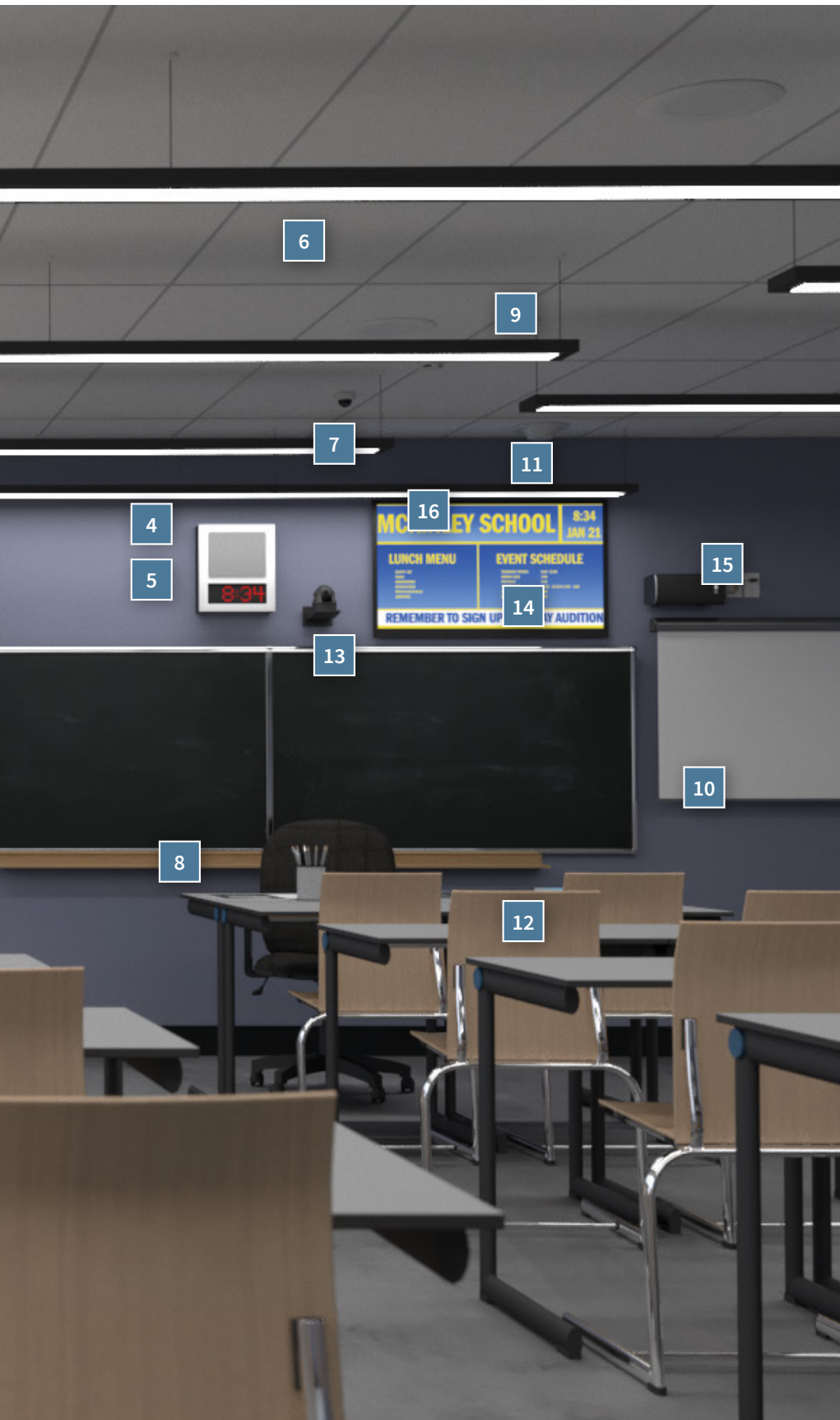
- No fees to participate
- Available to state and local government entities and educational institutions in all 50 states
- Non-exclusive contracts
- No minimum purchase amounts
- No obligations
- Full catalog offering



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Classroom

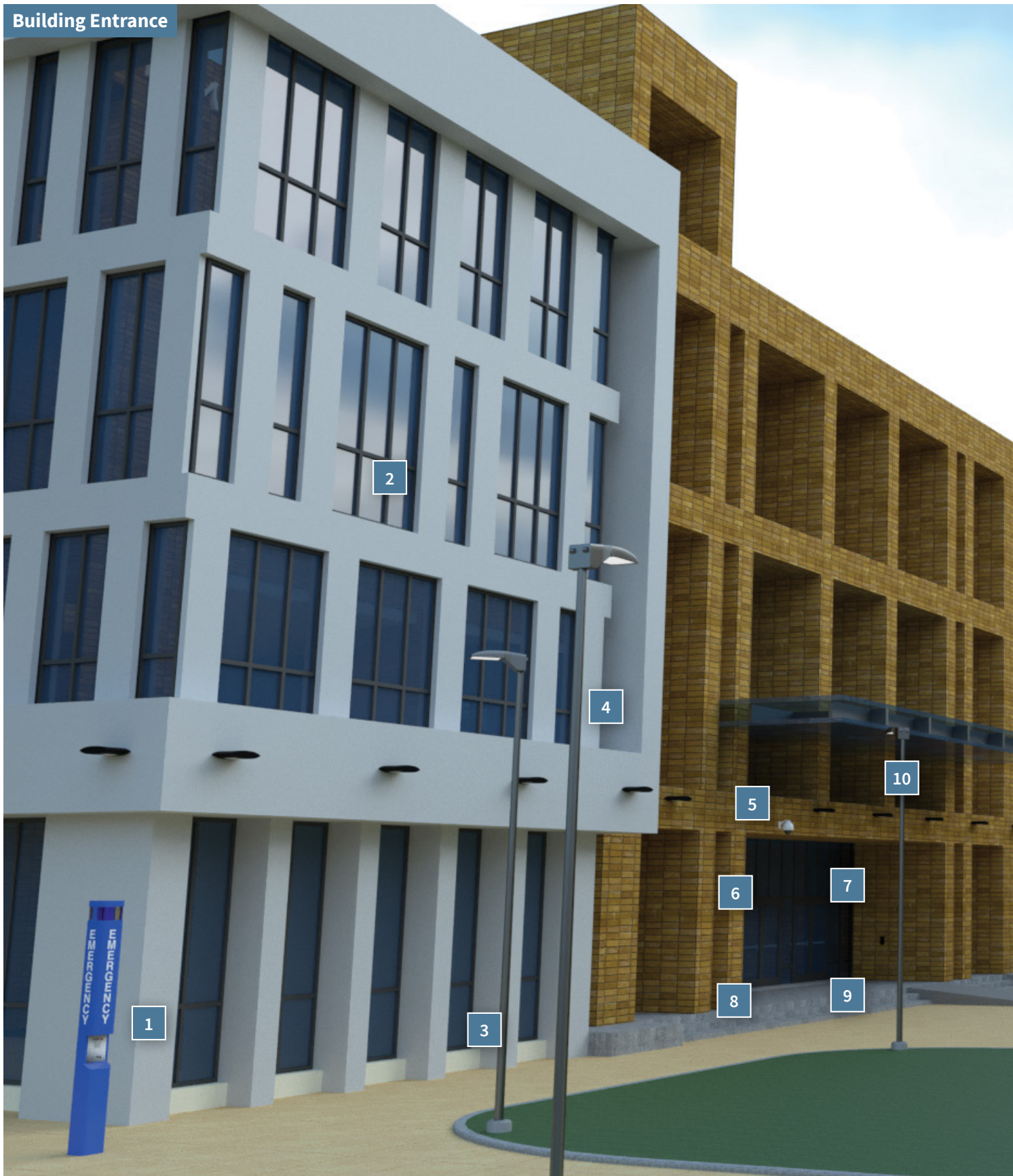




1. Glass protection film
2. Glass breaks
3. Wi-Fi connectivity
4. Public address
5. Mass notification system
6. Low light cameras
7. Video surveillance
8. Panic button
9. Lighting
10. Intercom, paging, visitor management
11. First responder distributed antenna system (das)
12. Safety supplies
13. Pan tilt zoom (ptz) camera
14. Flat panel displays
15. Speaker
16. Signage



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1. Emergency call box
2. Glass protection film
3. Glass breaks
4. Lighting
5. Multi-sensor camera
6. Exit-only doors and alarms
7. Access control
8. Restricted key systems
9. Door contacts
10. Intercom, paging, visitor management
11. Video surveillance
12. Communication equipment room
13. Signage



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**Reception Area**







1. Lighting
2. Low-light cameras
3. First responder antenna system (DAS)
4. Video surveillance monitoring
5. Metal detectors
6. Vestibules
7. Glass breaks
8. Wi-Fi connectivity
9. Multi-sensor cameras
10. Glass protection film
11. License plate recognition software
12. Object detection software
13. Panic button
14. Video-optimized storage
15. Video-optimized server
16. Desktop monitor
17. Mass notification system
18. Facial recognition software
19. Visitor management
20. Predator database
21. Live search recorded and exported video content
22. Intercom, paging
23. Door contacts
24. Mechanical door locks
25. Networked door locks
26. Electronic door locks
27. Safety supplies

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# Ingenuity Delivered for Education

K-12 education facilities are evolving to cater to changes in technology and student behavior, while presenting new opportunities for improved learning outcomes, enhanced campus safety and the optimization of energy efficiency and operational costs. We share your passion for progress, and with our expertise and insight, we can support you in safer, smarter and more productive operations.

## Insights, Guidance and Solutions to Best Serve Your Needs

### The Wesco Education Advantage

- Your single source for tech-enabled solutions
- Same-day and next-day delivery
- 1.5M+ products
- Trusted partner to leading OEMs
- Network of 50,000 suppliers representing the industry's premium brands

### Technical Excellence and Specialization

- 20,000 professionals worldwide
- Dedicated technical experts focused on the latest technologies
- 100 years of excellence and experience
- State-of-the-art lab and technology briefing centers

### Meeting You Where You Are

- Extensive experience in serving global accounts
- Operations in 50+ countries and 300+ cities
- A leading distributor in the number of verticals we serve

### Comprehensive Value-Added Services

- Advisory services
- Installation enhancement
- Integrated supply
- Project deployment
- Supply chain services

### Smart, Digital Solutions

- Vendor-managed inventory
- Punchout, CIF catalog and catalog exchange (Ariba, SAP, Oracle)
- E-business (EDI, CXML and electronic invoicing)
- Point of use material management (vending and storeroom solutions)



## E-commerce

### 24/7 Inventory Visibility and Online Ordering

Access thousands of products with photos and specifications. Our web-based and mobile solutions provide 24/7 visibility into inventory, anywhere, at any time and streamline ordering with easy-to-use features on Buy.Wesco.com.

- Fast product search
- Comprehensive order history
- View your specific pricing on over 300,000 items
- Customized shopping carts
- Check real-time inventory by location
- Download manufacturer specifications
- Quickly place orders and request quotes
- Check order status and track shipments
- Download and pay invoices
- Manage users and account access



## Preferred Supplier Partners



Life Is On



**ASSA ABLOY**

The global leader in  
door opening solutions



COMMSCOPE

CORNING







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**Wesco.com**

**Wesco**  
225 West Station Square Drive, Suite 700  
Pittsburgh, PA 15219  
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