



April 28, 2020

OMNIA Partners  
Region 4

Subject: Request to update contract

WESCO Distribution, Inc. requests to add the Opgal and FLIR product lines to our existing contract R192008.

WESCO would like to update our contract to add these two manufacturers to our MRO Supplies Contract. Adding these manufacturers will complement our offering for Physical Security and Access control products. What is unique to these manufacturers is that they both have Thermal Imaging cameras and software to check skin temperature designed for checkpoints and screenings at the workplace and public places.

MRO Supplies offering –  
Building Materials – Security & Access Control  
Pricing –  
Opgal - 9% discount off MSRP  
FLIR – 2% discount off MSRP

<https://www.opgal.com/>  
<https://www.flir.com/>

Thank you for this opportunity and WESCO is looking forward to hearing from you.

A handwritten signature in blue ink, appearing to read "Eric Anderson", with a long horizontal flourish extending to the right.

Best regards,  
Eric Anderson  
SLED Business Manager



### Request for Contract Update

Pursuant to the terms of contract number R192068 for MRO Supplies Contractor must notify and receive approval from Region 4 ESC when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4 ESC. Region 4 ESC reserves the right to accept or reject any request.

WESCO Distribution, Inc. (Contractor) hereby provides notice of the following update on

this date Apr. 28, 2020

**Instructions:** Contractor must check all that may apply and shall provide supporting documentation. Requests received without supporting documentation will be returned. This form is not intended for use if there is a material change in operations, such as assignment, bankruptcy, change of ownership, merger, etc. Material changes must be submitted on a "Notice of Material Change to Vendor Contract" form.

- Authorized Distributors/Dealers**
- \_\_\_\_ Addition
- \_\_\_\_ Deletion
- \_\_\_\_ Supporting Documentation

- Price Update**
- \_\_\_\_ Supporting Documentation

- Products/Services**
- New Addition
- \_\_\_\_ Update Only
- \_\_\_\_ Supporting Documentation

- Discontinued Products/Services**
- \_\_\_\_ Supporting Documentation

- States/Territories**
- \_\_\_\_ Supporting Documentation

- Other** \_\_\_\_\_
- \_\_\_\_ Supporting Documentation

Notes: Contractor may include other notes regarding the contract update here: (attach another page if necessary).

Wesco would like to add Opgal product line to our existing contract  
Building Materials - Security & Access Control

Submitted By: Eric Anderson

**Approved by Email:** Date 5/6/2020

Title: SLED Business Mgr.

**Denied by Email:** Date N/A

Email Address: eanderson@wesco.com

DocuSigned by:  
Region 4 ESC: Robert Zingelmann

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