



To: Board of Directors
From: Robert Zingelmann
Date: October 24, 2023
Subject: Recommendation of Contract Award

Region 4 ESC held an RFP opening on August 29, 2023, for RFP # 23-06 Marine Equipment and Supplies. There were three (3) proposals submitted:

- All Hands Fire Equipment LLC
- Chesapeake Marine, LLC
- West Marine Products, Inc.

After careful review of all proposals, the Evaluation Team has determined that two (2) companies demonstrated the ability to provide the products and services outlined in the solicitation while offering competitive pricing to the members.

CONSIDERATION

Award of annual contract in compliance with the bid laws of the State of Texas is recommended.

RECOMMENDATION

The Evaluation Team recommends the following companies for award based on their response:

Contract	Vendor	Term of Contract
Marine Equipment and Supplies	Chesapeake Marine, LLC West Marine Products, Inc.	(3) years with option of (2) one-year renewals

Support documentation has been attached for your reference.
Enclosure: Bid Tab Summary



October 26, 2023

Mr. Geoff Raymoure
geoffr@westmarine.com
Vice President
West Marine Products, Inc.
1 E. Broward Blvd., Suite 200
Fort Lauderdale, FL 33301

Re: Award of Contract #R230602

Dear Mr. Raymoure:

Per official action taken by the Board of Directors of Region 4 Education Service Center on October 24, 2023, we are pleased to announce that West Marine Products, Inc. has been awarded an annual contract for the following, based on the sealed proposal (RFP#23-06) submitted on August 29, 2023:

Commodity/Service

Supplier

Marine Equipment and Supplies

West Marine Products, Inc.

This contract is effective November 1, 2023, and will expire on October 31, 2026. As indicated above, your contract # is R230602. This contract may be renewed annually for an additional two (2) years if mutually agreed upon by Region 4 ESC/OMNIA Partners, Public Sector and West Marine Products, Inc.

Your participation in the proposal process is appreciated and we look forward to a successful partnership. Please feel free to provide copies of this letter to your sales representative(s) to assist in their daily course of business.

If you have any questions, please contact Melissa Williams, the Contract Manager assigned to your contract, at (810) 666-0972 or melissa.williams@omniapartners.com.

Sincerely,

DocuSigned by:

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Robert Zingelmann
Chief Financial Officer, Finance and Operations Services