



To: Jessica Goforth
Contract Manager

From: Robert Zingelmann
Chief Financial Officer, Finance and Operations Services

Date: June 29, 2021

Subject: Approval of Contract Award

Per official action taken by the Board of Directors of Region 4 Education Service Center (ESC) on June 29, 2021, the following contracts were approved as presented:

➤ **Modular Buildings, Portable Storage, and Relocatable Walkways**

- Hunter Knepshield Company Inc.
- TSG Industries
- WILLIAMS SCOTSMAN, INC.

Contract is effective October 1, 2021. If you have any questions, please let me know.



To: Board of Directors
From: Robert Zingelmann
Date: June 29, 2021
Subject: Recommendation of Contract Award

Region 4 ESC held a RFP opening on June 29, 2021 for RFP #21-05 for **Modular Buildings, Portable Storage, and Relocatable Walkways**. There were six (6) proposals submitted:

- Hunter Knepshield Company Inc.
- Nadler Mobile, LLC
- HYDRO EXTRUSION USA LLC dba REDD TEAM OPERATIONS
- Satellite Shelters, Inc.
- TSG Industries
- WILLIAMS SCOTSMAN, INC.

After careful review of all proposals, the Evaluation Team has determined that three (3) companies demonstrated the ability to provide the products and services outlined in the solicitation while offering competitive pricing to the members.

CONSIDERATION

Award of annual contract in compliance with the bid laws of the State of Texas is recommended.

RECOMMENDATION

The Evaluation Team recommends the following companies for award based on their response:

Contract	Vendor	Term of Contract
Modular Buildings, Portable Storage, and Relocatable Walkways	Hunter Knepshield Company Inc. TSG Industries WILLIAMS SCOTSMAN, INC.	Three (3) years with option of two (2) one-year renewals

Support documentation has been attached for your reference.

Enclosure: Bid Tab Summary



To: Dr. Pam Wells
Executive Director

From: Robert Zingelmann
Chief Financial Officer, Finance and Operations Services

Date: June 29, 2021

Re: Modular Buildings, Portable Storage, and Relocatable Walkways; RFP # 21-05

The Evaluation Committee has reviewed the responses and recommend that the following companies be awarded:

- Hunter Kneppshield Company Inc.
- TSG Industries
- Williams Scotsman, Inc.

The recommended vendors submitted offers that were determined to be most advantageous to OMNIA Partners, Public Sector members, based upon the bid tabulation. All the recommended respondents were determined to be competitively priced and strong for the specified services outlined in the RFP.

We believe all recommended vendors demonstrate the ability to provide and perform the services requested in the proposal. We will monitor their performance and determine at the end of each year if they are eligible for renewal with each new term.

This multiple award is recommended as most advantageous as it limits contract awards to the least number of suppliers necessary to meet the requirements of OMNIA Partners, Public Sector members. In order to serve the entire nation, a multiple award is recommended to provide any governmental agency with complete coverage of commodities, services and any other offering within the scope of proposal.

Please let me know if you have any questions.



July 13, 2021

Mr. Brandon C. Graf
brandon.graf@willscot.com
VP – Strategic Accounts and Business Development
WILLIAMS SCOTSMAN, INC.
901 South Bond Street, Suite 600
Baltimore, MD 21231

Re: Award of Contract #R210503

Dear Mr. Graf:

Per official action taken by the Board of Directors of Region 4 Education Service Center on June 29, 2021, we are pleased to announce that WILLIAMS SCOTSMAN, INC. has been awarded an annual contract for the following, based on the sealed proposal (RFP #21-05) submitted on March 30, 2021:

Commodity/Service

Modular Buildings, Portable Storage, and Relocatable Walkways

Supplier

WILLIAMS SCOTSMAN, INC.

This contract is effective October 1, 2021 and will expire on September 30, 2024. As indicated above, your contract # is R210503. This contract may be renewed annually for an additional two (2) years if mutually agreed upon by Region 4 ESC/OMNIA Partners, Public Sector and WILLIAMS SCOTSMAN, INC.

Your participation in the proposal process is appreciated and we look forward to a successful partnership. Please feel free to provide copies of this letter to your sales representative(s) to assist in their daily course of business.

If you have any questions, please contact Jessica Goforth, the Contract Manager assigned to your contract, at (210) 729-0281 or jessica.goforth@omniapartners.com.

Sincerely,

DocuSigned by:

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Robert Zingelmann
Chief Financial Officer, Finance and Operations Services