



## Purchasing

Item No. 25.

Stephanie Brice, Interim Director

Districts All

*Cobb County...Expect the Best!*

**TO:** Dr. Jackie R. McMorris, County Manager

**FROM:** Stephanie Brice, Interim Director

**DATE:** December 15, 2020

### **PURPOSE**

To approve a contract with Land Pride and Woods Equipment Co. for implements, attachments, and related products.

### **BACKGROUND**

Cobb County Government participates in programs of the OMNIA Partners, Public Sector (OMNIA) cooperative purchasing program. OMNIA Partners, Public Sector is a purchasing organization that assists public agencies in reducing the cost of purchased goods and services through pooling the purchasing power of public agencies nationwide. With input from participating public agencies throughout the country, products and services are identified to be competitively solicited on behalf of OMNIA by a governmental entity serving as the "lead agency." Cobb County offered to serve as the lead agency in developing a competitive solicitation for the specified equipment.

In compliance with Cobb County purchasing policies, the Purchasing Department publicly advertised and issued the national solicitation. The solicitation required detailed discount pricing for various categories, and responses to questions to determine nationwide servicing and delivery capability.

Three proposals were received and evaluated by the evaluation committee. The following individuals served on the evaluation committee for this solicitation: Stephanie Brice, Purchasing; Mackie Temple, PARKS; Mark Reida, Department of Transportation; Corey Harrison, Department of Transportation; and Bill Thomas, Cobb Douglas Public Health.

The term of the contract is for one year with four one-year extension options. Prices are fixed for the first year. Subsequent price adjustments are subject to Cobb County's response to requests based upon producer/consumer market indexes and/or documented manufacturer price adjustments.

Approval of this contract does not represent any obligation on the part of Cobb County Government. Cobb County has a choice at any time to either bid for this equipment or to use this competitively bid contract. Cobb County will over the course of the contract earn a contract administrative fee based upon the contract's

utilization value.

**IMPACT STATEMENT**

N/A

**FUNDING**

N/A

**RECOMMENDATION**

The Board of Commissioners approve the award of a contract with Land Pride and Woods Equipment Co. for implements, attachments, and related products that will be available to Cobb County Government but also, on a national level, to all state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit under the auspices of the OMNIA Partners, Public Sector cooperative purchasing program (formerly U.S. Communities), and to authorize the Chairman to execute the necessary documents.

**ATTACHMENTS**

None