



To: Rodney Watson, Ph.D.
Executive Director

From: Adam Tabor, MBA, RTSBA
Director, Procurement

Date: November 1, 2024

Re: Maintenance, Repair and Operations (MRO) Supplies, Equipment, and Related Products and Services; RFP # 24-08

The Evaluation Committee has reviewed the responses and recommend that the following companies be awarded:

- Arbill Industries, Inc
- Fastenal Company
- Hi-Line Electric Company, Inc. dba Hi-Line, Inc.
- Midwest Motor Supply Co., Inc., dba Kimball Midwest
- Lawson Products, Inc.
- Lowe's Home Centers, LLC
- Northern Safety Co., Inc
- W.W. Grainger, Inc.
- WESCO Distribution, Inc.

The recommended vendors submitted offers that were determined to be most advantageous to OMNIA Partners, Public Sector members, based upon the bid tabulation. All the recommended respondents were determined to be competitively priced and strong for the specified services outlined in the RFP.

We believe all recommended vendors demonstrate the ability to provide and perform the services requested in the proposal. We will monitor their performance and determine at the end of each year if they are eligible for renewal with each new term.

This multiple award is recommended as most advantageous as it limits contract awards to the least number of suppliers necessary to meet the requirements of OMNIA Partners, Public Sector members. In order to serve the entire nation, a multiple award is recommended to provide any governmental agency with complete coverage of commodities, services and any other offering within the scope of proposal.

Please let me know if you have any questions.

To: Board of Directors

From: Adam Tabor

CC: Jorgannie Carter

Date: October 29, 2024

Subject: Recommendation of Contract Award

Region 4 ESC held an RFP opening on June 27, 2024, for RFP # 24-08 Maintenance, Repair, and Operations (MRO) Supplies, Equipment, and Related Products and Services. There were 13 proposals submitted:

- Arbill Industries, Inc.
- Bexar Mechanical
- Fastenal Company
- Flip Lok LLC
- goSafe (W. Joe Shaw dba goSafe)
- Hi-Line Electric Company, Inc. (Hi-Line, Inc.)
- Imperial Utilities & Sustainability
- Midwest Motor Supply Co. Inc., dba Kimball Midwest
- Lawson Products, Inc.
- Lowe's Home Centers, LLC
- Northern Safety Co., Inc.
- W.W. Grainger, Inc.
- WESCO Distribution, Inc.

After careful review of all proposals, the Evaluation Team has determined that nine (9) companies demonstrated the ability to provide the products and services outlined in the solicitation while offering competitive pricing to the members.

CONSIDERATION

Award of annual contract in compliance with the bid laws of the State of Texas is recommended.

RECOMMENDATION

The Evaluation Team recommends the following companies for award based on their response:

Contract	Vendor	Term of Contract
Maintenance, Repair, and Operations (MRO) Supplies, Equipment, and Related Products and Services	Arbill Industries, Inc. Fastenal Company Hi-Line Electric Company, Inc. dba Hi-Line, Inc. Lawson Products, Inc. Lowe's Home Centers, LLC Midwest Motor Supply Co., Inc., dba Kimball Midwest Northern Safety Co., Inc. W.W. Grainger, Inc. WESCO Distribution, Inc.	Three (3) years with option of two (2) one-year renewals

Support documentation has been attached for your reference.
 Enclosure: Bid Tab Summary

November 6, 2024

Ms. Carrie Bachman
Director of Sales Operations
Northern Safety Co., Inc.
232 Industrial Park Dr.
Frankfort, NY 13340
Kristy.taurisani@wurthindustry.com

Re: Award of Contract # R240807

Dear Ms. Bachman:

Per official action taken by the Board of Directors of Region 4 Education Service Center on October 29, 2024, we are pleased to announce that Northern Safety Co., Inc. has been awarded a three (3) year contract, pending final negotiation, for the following, based on the online proposal RFP# R240807 opened on June 27, 2024:

Commodity/Service

MRO Supplies, Equipment and
Related Products and Services

Supplier

Northern Safety Co., Inc.

This contract is effective November 1, 2024, and will expire on October 31, 2027. As indicated above, your contract number is R240807. This contract may be renewed annually for an additional two (2) years if mutually agreed upon by Region 4 ESC and Northern Safety Co., Inc.

If you have any questions, please contact our Procurement Department at 713-462-7708 or questions@esc4.net.

Sincerely,



Adam Tabor
Director of Procurement
Region 4 Education Service Center